



Meeting Minutes- February 26, 2009

- Meeting started: 7:15 am
- Members in attendance: 14
- Guests: none
- Introductions: none
- Speaker: Flynt Lincoln- "Reverse Mortgages"
- Referrals: 4
- Testimonials: 0

Agenda

1. The meeting was called to order at 7:15 am by Bill Gilligan. The roundtable of individual one minute commercials was completed.
2. [Flynt Lincoln- Reverse Mortgage Specialist](#) presented a 10 minute overview of Reverse Mortgages. Handouts were provided to help EBBE group members understand the mechanics of reverse mortgages including situations wherein a reverse mortgage may be a good fit for the homeowner. Flynt also outlined the profile of potential referrals that would be of interest to him.
3. Bill Gilligan introduced the idea of a 5-10 minute "Tech Corner" at each meeting during which individual group members could share technology ideas that have provided worthwhile results.

Larry Krainson of Computer Care shared a new small computer called NetBook by Acer. Weighs 2.0 lbs, runs Windows, XP, 1 Gb of RAM, battery life of 2-3 hours. Bill Gilligan mentioned his continued usage of [Jott](#) with the group which was originally mentioned by Nyles Courchesne some time ago. Bill also mentioned use of Google to locate business phone numbers using your cellphone without incurring the information directory fee that cell phone providers usually charge. **1-800-GOOG411**. See [additional info](#).

Jim Moran indicated that he will develop a means on the EBBE blog as to where these ideas could be archived and easily retrieved and used by members absent from the meeting or by prospective new members.

4. Larry Krainson spoke to the group about a silent auction that is being run by Boy Scout Troop 32 of which he is the assistant troop leader. It will be held on April 4 at the Barney Carriage House. Tax deductible donations (including business services) are requested. Proceeds will be used to defer boy scout travel costs this year. There are also tickets for a raffle. If members are interested, tickets to the event are \$30.

5. Bill Gilligan announced that there will be a once/month luncheon for networking to help accommodate some members conflicts with the “After 5 PM” event. Even with low attendance, 1 on 1 meetings will be of value for members to get to better understand other members and their business activities. Details will be forthcoming via email.
6. Our next meeting (March 5) will forego the usual 1 minute commercials and be replaced with an open round table discussion on “Referrals”.
7. EBBE membership dues (\$125) are due.
8. Next EBBE meeting is March 5 at 7:15 am.

“Networking- It’s a contact sport!”

Submitted by Jim Moran, 2/27/09