

# EBBE group

Expand Business Beyond Expectations

## Meeting Minutes- April 9, 2009

- Meeting started: 7:15 am
- Members in attendance: 14  
[Andrew, Barbieri, Bramucci, Corigliano, Forrest, Gilligan, Johnson, Krainson, McGill, Moran, Ramsey, Ripley, Saffer, Zawrotny]
- Guests: none
- Introductions: none
- Speaker: Sandy Saffer- *Saffer Financial Services* “Annuities”
- Referrals: 6
- Testimonials: 2

## Agenda

1. The meeting was called to order at 7:15 am by Bill Gilligan.
2. 60 second round table commercials
3. Sandy Saffer of *Saffer Financial Services* was this week’s speaker. He spoke about the various types of annuities, their purposes and how they fit into today’s financial world. Sandy provided a handout to the group that can also be found at the *Insurance Information Institute* website:  
<http://www.iii.org/individuals/annuities/types/types/?printerfriendly=yes>  
There was also a 10 minute Q/A session during which Sandy answered a wide range of questions. Overall, it was a very informative session for group members.
4. Jim Moran shared this week’s item for the Tech Corner. He uses a free web based FAX service that allows users to send up to 2- 3 page faxes per day. You can send a simple text message, Adobe pdf or MS Word files. He has been using this service without problems for about three years. This service does not provide a resource for receiving faxes. The website address to get information is: [www.FAXzero.com](http://www.FAXzero.com)
5. Michael McGill highlighted a new local web service called [www.HG413.com](http://www.HG413.com) sponsored by The Reminder Publications. He has recently decided to advertise on this website which features links and ads to services specializing in Home and Garden and thought others might be interested as well.
6. This month’s luncheon will again be held at J.Quincy’s on Tuesday, April 14 at 12:00 PM- (1000 Columbus Avenue, Springfield, MA near the Basketball Hall of Fame).
7. This month’s “After 5” event will be held on April 21- at a location/time to be determined. Members are encouraged to attend, bring a prospective member and/or their spouses. Prospective members are treated to a drink and dinner by the members who is reimbursed later by EBBE.
8. The next speaker at our next meeting (April 16) will be Jennifer Snyder. Flynt Lincoln will develop list of future speakers to be posted on the blog.
9. EBBE membership dues (\$125) were due by the end of March and all delinquent members were asked to pay them.
10. Next EBBE meeting is April 16 at 7:15 am.